



Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

www.asbdc.org



Selling to the Government

Presented by

Small Business Development Center/Procurement Technical Assistance Center
at Jacksonville State University
U.S. Small Business Administration

Thursday, October 13, 2016

9:00 AM – 12:00 NOON

Houston Cole Library - 11th Floor
Jacksonville State University
700 Pelham Road North
Jacksonville, AL 36265

Government Opportunity Matchmaker

The workshop will provide business owners with information on how to succeed in the federal, state, and local marketplace. All businesses are welcome to attend.

The Matchmaker provides an opportunity to meet one-on-one with governmental agency and prime contractor buyers to discuss upcoming projects and business opportunities.

[Online Registration](#) for the Matchmaker will begin Wednesday, October 5, 2016

Directions to the Library - <http://www.jsu.edu/library/information/directions.html>



The Small Business Development Center at Jacksonville State University is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Anna Fang, JSU SBDC, 700 Pelham Road North, Jacksonville, AL 36265. 256.782.5271.





Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

www.asbdc.org

Agenda

- | | |
|--------------|---|
| 9:00 – 9:15 | Welcome and Announcements
Ken Grissom, Director Small Business Development Center
Dr. William Fielding, Dean School of Business and Industry |
| 9:15 – 12:00 | Opportunity for clients to meet one-on-one with governmental agency and prime contractor buyers to discuss upcoming projects and business opportunities |
| 12:00 PM | Adjourn |



The Small Business Development Center at Jacksonville State University is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Anna Fang, JSU SBDC, 700 Pelham Road North, Jacksonville, AL 36265. 256.782.5271.

