



Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

www.asbdc.org

How to Prepare for a Size Protest

Yesterday you were informed that your proposal would be selected for contract award that your small business worked on for months. Tomorrow, the whole team is heading for an offsite celebration weekend with food, families and fun. As you are getting ready to shut down your computer and head out of town you get an email from the SBA with this title: "Notice of size protest, your company name". In the attachment letter you see a requirement to provide three years of tax returns, a full year of employment records, company financial records and company documents that will take days to gather. Then you see the deadline; 3 business days.

Looks like that weekend plan is shot...

If this could be you, attend the Size Protest training event provided by the UAH Procurement Technical Assistance Center on November 4, 2015. Mr. Douglas W. Gerard, CFCM, SBA Procurement Center Representative for Alabama and Mississippi will teach business owners and managers how to prepare for a size protest. With this training, you might not be late for that offsite celebration!

Chamber of Commerce of Huntsville/Madison County
225 Church Street, Huntsville, AL 35801

Wednesday, November 4, 2015

9:00 AM – 11:00 AM

Visit our website for information / registration www.uah.edu/sbdc

This event is Free of Charge!

Douglas W. Gerard, CFCM is the SBA Government Contracting Area III Procurement Center Representative for Alabama and Mississippi, and is located at the Marshall Space Flight Center in Huntsville, AL. Mr. Gerard has more than a 15 years of Government Contracting experience and has served as a Contracting Officer and Contract Specialist with DHS and DoD organizations, and as a Senior Acquisition Specialist at Lockheed Martin Aeronautics in Greenville, SC. Mr. Gerard was certified by NCMA as a Certified Federal Contract Manager in 2009 and earned an MBA at the University of Redlands in 2004.



The Small Business Development Center at the University of Alabama in Huntsville is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Magdaline Braxton, 225 Church Street, Suite 319, Huntsville, AL 35801. 256.824.6422.

