



Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

www.al-ptac.org

Selling to the Government

Thursday, November 6, 2014

Presented by

Small Business Development Center at Jacksonville State University

U.S. Small Business Administration

9:00 AM – 11:20 AM

No charge to attend but registration is required.

To register for the workshop, call JSU SBDC at 256-782-5271 or email your request to SBDC@jsu.edu.

Directions to the Library - <http://www.jsu.edu/library/information/directions.html>

Procurement Training Sessions

9:00 – 9:10	Welcome and Announcements Dr. William Fielding, Dean, JSU College of Commerce and Business Administration Ken Grissom, Program Coordinator Small Business Development Center Raymond Hembree, Deputy District Director, Alabama SBA District Office
9:10 – 9:50	SBA Small Business Certifications Anise Arrington, SBA Business Opportunity Specialist
9:50 – 10:00	Break
10:00 – 10:40	Selling to the State of Alabama Michael Jones, State Purchasing Director
10:40 – 11:20	State Small Business Credit Initiative Howard Wills, Alabama Department of Economic and Community Affairs
11:20	Adjourn

*"The SBDC at Jacksonville State University is a member of the Alabama SBDC Network.
Funded in part through a cooperative agreement with the U.S. Small Business Administration.
Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.
Contact Anna Fang, JSU, 700 Pelham Rd. North (113 Merrill Bldg.), Jacksonville, AL 36265, (256) 782-5271."*