



# Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

[www.al-ptac.org](http://www.al-ptac.org)

## Introduction to Government Contracting

**February 20, 2013**

**11:30 AM – 1:30 PM**

***Dothan Area Chamber of Commerce***

***102 Jamestown Boulevard***

***Dothan, Alabama 36301***

Are you looking for new markets for your products and/or services? Have you considered selling to the government?

This program is designed to help you evaluate your company's potential as a government contractor. Among the topics covered:

- How to research the government market
- How to register as a government contractor
- Special programs and certifications in government contracting
- How to market your products and services to the government

There is only a \$10.00 charge for the program. Lunch will be provided. For more information or to register contact Monica Stephens at [mstephen@troy.edu](mailto:mstephen@troy.edu) or call (334)674-2425.

To register online go to <http://asbdc.ecenterdirect.com/ConferenceDetail.action?ID=6723>

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