



**NAITA Trade Compliance Roundtable
The Automated Export System (AES) in the Automated Commercial Environment (ACE)**

**Monday • December 11, 2017 • Registration at 2:30 pm • Program 3:00 – 5:00 p.m.
at the Rocket City Tavern • 2100 Rideout Road • Huntsville • 35808
Followed by NAITA Holiday Networking Reception • 5:00 – 7:00 p.m.**



Export control reform has meant big changes to the ITAR and the EAR. But it also means new rules for the Automated Export System (AES) – including some fundamental requirements like when filing is required and what details must be provided. On top of that, AES is now part of the Automated Commercial Environment (ACE) "single window", changing how exporters submit and access information.

This is important stuff. The truth is they're watching you. CBP, BIS, DDTC and other federal agencies monitor information in AES. Over shipments, mismatched license numbers, inappropriate use of license exceptions and exemptions, sensitive destinations, blacklisted consignees, descriptions inconsistent with other data elements – all this and more is visible to regulators and enforcement agencies in AES. How confident are you that your company's shipments are being properly filed? Or that they are even being filed at all?

Before AES, most export data was mostly locked up on paper forms. The Census Bureau eventually collated this data into statistics, but seldom did anyone review it for enforcement purposes. AES is a different world – a treasure trove of information at the fingertips of law enforcement and compliance specialists who can use it to spot anomalies and take action before or after an export occurs. In spite of this environment, compliance with Electronic Export Information (EEI) filing requirements in AES is often a low priority for exporters.

Join **NAITA**, Presenting Sponsor **Bradley Arant Boult Cummings LLP**, and [Scott Gearity](#) from the [Export Compliance Training Institute](#) for an informative update and engaging discussion on improving the reliability and accuracy of your company's AES submissions. Scott Gearity will provide a demo of ACE, as well as tips for best practices for your export compliance program. Mr. Gearity, a Principal of BSG Consulting, brings over 15 years of consulting, training and corporate export compliance program management experience to bear for his clients. He has substantial experience in military, dual-use and commercial export controls. His clients have ranged in size from small start-ups to some of the world's largest companies, with a particular focus on the information technology, telecommunications, networking and software industries.

Mr. Gearity joined BSG from Microsoft Corporation, where he was based in Ireland and managed the company's export compliance program for Europe, the Middle East and Africa. Mr. Gearity holds a Bachelor of Arts degree in international studies and economics from American University, and he is a licensed U.S. customs broker.

NAITA Trade Compliance Roundtable: All About the AES in the ACE

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Registration: ___ FREE - NAITA Member OR ___ \$25 - Potential NAITA Member

___ I will attend the Roundtable Meeting. ___ I will attend the Holiday Networking Reception.

NAME _____ TITLE _____

COMPANY _____ PHONE _____

ADDRESS _____ email _____

CITY _____ STATE _____ ZIP _____

*** [Click here to Register Online](#) ***

*Mail check to NAITA • P.O. Box 2457 • Huntsville, AL 35804. Contact NAITA at 256.532.3505 or naita@naita.org.
Reservations & Cancellations Must Be Received Prior to December 7, 2017. Substitutions Accepted.*