



# The Protest Card:

## If, Where, and How to Play

Some Huntsville vendors have an absolute policy against protesting. Other companies seem to protest as if it were the normal course of business should they not be selected for an award. Marquee companies, such as Boeing and Lockheed Martin, selectively protest. Learn more of the subtleties that influence this tactical business decision from a panel of experts who will be addressing the **If**, **Where**, and **How** of protesting.

**Date:**

Wednesday, November 7, 2018

**Time:**

9:00 am - 11:00 am

**Location:**

Huntsville Madison Co. Chamber  
225 Church Street, NW  
Huntsville, AL 35801  
<http://hsvchamber.org/>

**Information / Registration at:**

<http://www.uah.edu/sbdc/events>

or contact

[Magdaline.Braxton@uah.edu](mailto:Magdaline.Braxton@uah.edu)

**Guest Panel:**

**Jerry Gabig** has participated in hundreds of protests in various capacities such as being an Air Force lawyer; a partner in a DC law firm; a corporate general counsel; and an expert witness. He has taught and published on protests including an article in The Alabama Lawyer entitled "Fighting Over Government Contracts."

**Steve Feldman** is the most published government contract law attorney in the federal government. He is an attorney for the U.S. Army Corps of Engineers where he has been advising contracting officers on the federal procurement laws and regulations since 1985. He is the author of numerous works on federal acquisition including the three volume treatise, Government Contract Awards: Negotiation and Sealed Bidding, the Government Contract Guidebook, Government Contract Changes (with Prof. Ralph Nash) and Government Contracts in a Nutshell. He also has published numerous law journal articles in this field.

**Tom Houser** is a retired Army Aviator who served two tours in Vietnam and later served as a test pilot. He was the President/COO of MEVATEC which was sold to BAE Systems in 2003. He has been an executive and board member of several well-known Huntsville technology companies. He currently is the COO of WhiteSpace Innovations.

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Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Magdaline Braxton at 256-824-6422 or email [Magdaline.Braxton@uah.edu](mailto:Magdaline.Braxton@uah.edu)