Anniston Army Depot Workshop Series: Understanding Solicitations and Proposals

THIS IS A VERY IMPORTANT WORKSHOP!!!!!!

Have you ever thought about sending in a bid or a proposal for a solicitation on FBO.gov, then looked at the solicitation itself or the requirements, panicked, and decided against it??? You are not alone! A solicitation of any dollar amount can be overwhelming and very hard to understand.

Heather Glover and Morey Gaddy, both Contracting Officers, have a combined 23 years of contracting experience at Anniston Army Depot! They will be leading this workshop and walking everyone through, time permitting, several different types of solicitations.

What to Expect:

Heather and Morey will be picking out several different solicitations to go over. In our discussion so far, they are planning on going over large and small commercial and noncommercial solicitations and purchases within the small business threshold. Whether your business offers services or products, you will hopefully have a better understanding of the solicitations you are seeing on FBO.gov or through our BidMatch program.

Please reply “attending” to this email if you would like for us to reserve your seat.

This workshop will fill up quickly, so let me know ASAP!

For more information, contact Lindsay Frey at lsfrey@jsu.edu or 256-782-5322