



## How To Get On A GSA Schedule Contract



As the centralized procurement arm for the federal government, General Service Administration (GSA) offers products, services, and facilities needed by federal agencies for serving the public. In turn, GSA offers businesses the opportunity to sell billions of dollars' worth of products and services to those agencies.

**DATE:**

Wednesday  
May 30, 2018

**TIME:**

11:30am – 1:30pm  
*Registration begins 10:30 am*

**LOCATION:**

Small Business  
Resource Center  
600 S. Court Street  
Montgomery, AL  
36104, Suite 460

***Workshop topics of discussion will include:***

- Eligibility Criteria
- Required Registrations
- D&B Past Performance Evaluation
- Determining the Right GSA Schedule for you
- Finding the Correct Solicitation
- Proposal Preparations/ Submitting an Offer
- GSA Multiple Award Schedules (MAS) and other GSA programs
- Competing after Award
- Maintaining the Contract

***Presenter:***

Mr. Kelly Zimmerman, Customer Service Director  
General Services Administration (GSA)  
Federal Acquisition Service (FAS), Southeast Sunbelt Region (R4)

**CO-SPONSORS:**

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**BUILD ON**  
Business Resource Center

***No fee to attend.***

To Sign Up Online Click [HERE](#)

To register click on the green "SIGN UP" Link

This is a "Lunch and Learn" workshop.

\*Participants are encouraged to bring their own lunch.

**For more information contact:**

334-229-4848 or email: [ttaylor@alasu.edu](mailto:ttaylor@alasu.edu)

This procurement technical assistance center is funded in part through a cooperative agreement with the Defense Logistics Agency. The University of Alabama serves as the host institution.

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.