



Make the Most of the Upcoming Government Business Matchmaker Event

The Greater Birmingham Area Government Business Matchmaker event is coming up. It is a terrific opportunity for small business government contractors to learn from and network with government agency buyers. To be prepared for the Matchmaker event, we are offering a workshop on January 16th to learn how to “Make the Most of the Upcoming Government Business Matchmaker Event.”

In this workshop we will cover:

- General information about your company that you should bring
- Who do you want to talk to at the Matchmaker event
- Basic networking tips
- What should you take with you to the Matchmaker event
- What happens during the Matchmaker event
- How should you follow up

Our speaker is Gaynelle Jackson, a small business owner and marketing expert with over 20 years of experience. She is a corporate/association meeting planner, microbusiness advocate, small business development trainer and consultant.

Seating is limited! [Click Here to Register Online.](#)
Please contact Pamela Harris for more information:
205-918-8836 or pamela.harris@ua.edu

DATE:

Wednesday,
January 16, 2019
11:30 AM – 1:00 PM

LOCATION:

Greater Birmingham
PTAC, Innovation
Depot, 1500 1st Ave N,
Room C-109,
Birmingham, AL 35203

FEE: No fee

DETAILS:

Bring your own lunch