



# GSA Schedules and Resource Tools



Joe Myers, Customer Service Director for GSA Southeast Sunbelt Region, will be leading this workshop on how to obtain a GSA contract, how to decide if you should pursue a GSA contract, and how to use the GSA website to do market research on procurement agency needs and your competition.

**DATE:**

October 30, 2019  
1:30 pm-3:30 pm

**LOCATION:**

Jacksonville State University  
School of Business and Industry Complex  
115 College St. SW  
Jacksonville, AL 36265

**Please Respond by  
COB Monday October  
28, 2019**

**What is GSA?**

*Taken from the Website: As the centralized procurement arm for the federal government, GSA offers products, services, and facilities needed by federal agencies for serving the public. In turn, GSA offers businesses the opportunity to sell billions of dollars worth of products and services to those agencies.*

Basically, this is a one stop shop for government buyers to find what they are looking for, research price and competition, and purchase needed items in one place. This site also has a wealth of market research information that could be very beneficial to you as a small business.

**What can be purchased through GSA?**

- Facilities Related Materials and Services
- Construction Material
- Human Capital services
- Industrial Products and Services
- IT
- Office Management
- Professional Services
- Security and Protection
- Transportation and Logistics

**Please reserve your spot but emailing Lindsay Frey at  
[lsfrey@jsu.edu](mailto:lsfrey@jsu.edu)**

This procurement technical assistance center is funded in part through a cooperative agreement with the Defense Logistics Agency. The University of Alabama serves as the host institution.

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.