



# HOW TO BECOME A GSA VENDOR



This workshop will equip business owners with the knowledge and understanding of the process that is required for a new vendor to get on a GSA schedule. Through this workshop, the steps, procedures, processes, and best practices of those schedule vendors currently doing business with GSA will lead to ease of getting on schedule for those vendors interested in becoming a schedule holder. This training will also highlight the GSA IT Schedule 70 FAST Lane Program. The FAST Lane program ensures our government customer agencies have quicker access to emerging technologies and innovative suppliers. With FAST Lane, suppliers get shorter processing times for IT Schedule 70 contract actions that directly support federal customer agency requirements:

**DATE:**

Wednesday,  
May 15, 2019  
11:00 AM – 1:00 PM

**LOCATION:**

Greater Birmingham  
PTAC, Innovation  
Depot, 1500 1<sup>st</sup> Ave N,  
Room C-109,  
Birmingham, AL 35203

**FEE:** No fee

**DETAILS:**

**Bring your own lunch**

- Less than 48 hours for contract modifications; and
- As quickly as 45 days for new offers.

Our speaker will be Melanie Hanna, Customer Service Director, Customer Accounts and Stakeholder Engagement for the General Services Administration (GSA) Southeast Sunbelt Region (R4)

Seating is limited! [Click Here to Register Online.](#)  
Please contact Pamela Harris for more information:  
205-918-8836 or [pamela.harris@ua.edu](mailto:pamela.harris@ua.edu).

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Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.