



Seeing into the Future: Finding Upcoming Opportunities

You visit SAM and see an opportunity that fits your capabilities. You get excited! But wait...the bid is due tomorrow! There's no way you can have it ready. Is there a way to know about these opportunities in advance?

YES! It takes time and consistency, but it is possible.

In this workshop, you will learn how to use publicly available tools to forecast and better prepare for upcoming opportunities before they hit SAM. This extra knowledge and time allows your business to make contact with decision makers, ask the right questions, and prepare a more compelling bid.

Please register here <https://asbdc.ecenterdirect.com/events/signup/8950>

For Questions please email Lindsay at lsfrey@jsu.edu

DATE:

Thursday Sept. 16,
2021

TIME:

11:00 to 12:00

LOCATION:

Webinar

FEE:

No Fee

Registration due by
COB

Tues. Sept. 15, 2021