Proposal Development Workshop
Tuesday, April 26, 2016
9:30 A.M. – 3:30 P.M.
Innovation Depot - Training Room
1500 1st Avenue North, Birmingham, AL

Course Overview: This instruction is a scenario-oriented hands-on challenge whereby the participants will work in small groups to develop an actual federal contracting proposal. This is not a technical writing course, but an overall proposal development procedure course designed to engage the participants in real world efforts necessary to coordinate and complete all aspects of a government proposal.

Topics Covered
- Breaking Down the Solicitation
- Developing a Proposal Preparation Outline
- Coordinating Proposal Subparts for Completion
  - Writing the Technical Volume
  - Writing the Past Performance Volume
  - Completing the Costing Volume
  - Pulling the Proposal Together
- Reviewing and Discussing the Final Product

Bring your laptop or you may share with someone else.

We will work straight through so lunch will be provided.

Registration is $25.00 for this workshop.

Click HERE to Register Online

Speaker: Jerry Ellison, Program Manager, Alabama Procurement Technical Assistance Center (PTAC) program with years of experience in winning and managing federal government contracts.