



# Alabama Procurement Technical Assistance Center Program

Your Resource to Winning Government Contracts.

[www.al-ptac.org](http://www.al-ptac.org)

## Introduction to Government Contracting

**June 11, 2015**

**9:00 – 11:00 am**

***Troy University Dothan Campus***

***Adams Hall, Room 206***

***Dothan, Alabama 36301***

Are you looking for new markets for your products and/or services? Have you considered selling to the government?

This program is designed to help you evaluate your company's potential as a government contractor. Among the topics covered:

- How to research the government market
- How to register as a government contractor
- Special programs and certifications in government contracting
- How to market your products and services to the government

To register go to <http://bit.ly/GovContracting>. For more information contact Judy Callin at [jcallin@troy.edu](mailto:jcallin@troy.edu) or call (334)674-2425.

Sponsored by  
Troy University's  
Small Business Development Center &  
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"The SBDC at Troy University is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Brenda Marcum, 100 Industrial Blvd., Troy, Alabama 36081, 334-574-2425."