



Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

www.asbdc.org



College of Business Administration
SMALL BUSINESS DEVELOPMENT CENTER

“Principles in Responding to Government Proposals” Workshop

Thursday, August 18, 2016 (11:30 am – 1:00 pm)

Alabama State University

Dunn-Oliver Acadome (Banquet Room)

1595 Robert C. Hatch Dr., Montgomery, AL 36104

~Parking at rear entrance of Acadome~

This workshop is designed to assist those small businesses that are completely new to or have little knowledge of government contracting and the proposal process. Furthermore, any business pursuing government contracts could benefit by attending this workshop. Topics of discussion will include basic principles of: government procurement process; understanding/overview of proposal parts; types of proposals, and tips for responding to proposals.

Presenters:

Steve Reed, Program Manager, Tec-Masters, Inc.

Margie Johnson, Director of Business Development, Certified Technical Experts

This is a Brown Bag Learning Luncheon....Bring your own Bag Lunch.

The workshop is FREE and open to the public PRE-REGISTRATION IS REQUIRED.

[CLICK HERE TO REGISTER!](#)

This event has limited seating.

For additional information, email to ttaylor@alasu.edu or call (334) 229-4848.



The Small Business Development Center at Alabama State University is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact the ASU SBDC, 915 S. Jackson St., Montgomery, AL 36104. 334-229-4848.

