The Federal Government Can Be Your Customer
Tips for Selling to the Government
August 24, 2016
11:30 a.m. – 1:30 p.m.

The U.S. government is the largest consumer in the world.

If you’ve considered including the government as a customer, then you’ll want to attend this Lunch & Learn and hear from experts on:

• Proposal writing and preparing the GSA Schedule
• SBA certifications for women-owned businesses and the 8(a) business development program for disadvantaged businesses
• Policy changes affecting small business contractors: the Non-Manufacturer Rule and Procedures; changes to the Size Rules regarding affiliation and joint venture; and enforcement of prime contractors subcontracting plans.

Speakers:
Art Brown, LeScot Enterprises, Inc.
Carol House, U.S. Small Business Administration
Tom Rogers, U.S. Small Business Administration
Brent McMahan, U.S. Small Business Administration

Mobile Area Chamber of Commerce, 451 Government Street, 36602
$20, includes lunch. Registration required by August 22
Register online at MobileChamber.com
or contact Brenda Rembert at brembert@mobilechamber.com or 251-431-8607.