



# Alabama Small Business Development Center Network

Strengthening Alabama's Economy, One Small Business at a Time.

[www.asbdc.org](http://www.asbdc.org)

## Contract Management

**Think of Contract Management as “Service after the Sale.”**

*This workshop will focus on:*

- *Effective Communications*
- *Collaborating Contract Requirements*
- *Accounting/Audit Procedures*
- *Monitoring Deliverables*
- *Monthly Reporting*
- *Types of Contracts*
- *Identifying Shortcomings*
- *Contract Modifications*

**Wednesday, September 7, 2016 – 2:00 PM – 4:00 PM**

**Visit [www.uah.edu/sbdc/events](http://www.uah.edu/sbdc/events) to register**

**The Chamber of Commerce Huntsville/Madison County  
225 Church Street, Huntsville 35801**

**GUEST SPEAKER: JERRY ELLISON**, State Program Manager—Procurement Technical Assistance Program of Alabama.

Jerry Ellison is a seasoned business leader and contracting/procurement consultant with years of extensive experience in securing and managing government contracts throughout the nation.



The Small Business Development Center at the University of Alabama in Huntsville is a member of the Alabama SBDC Network. Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Magdaline Braxton, UAH SBDC, 225 Church Street, Suite 319, Huntsville, AL 35801. 256.824.6422.

